

"Anker 3.0" - Headline News, March 2023

New Customers and New Orders

In February 2023 we entered an agreement with the Australian company Return-It regarding delivery of our HLZ® counting and sorting systems for their recycling depots. Return-It is leading the way in managing and operating Container Deposit Scheme recycling programs throughout Australia providing a hassle-free way to recycle.



2022 was a successful year for us in the USA and Canada with new installations of stand-alone solutions and fully integrated systems. In 2023 our expansion in these markets will continue introducing turnkey solutions with integrated front-end counting machines with sorting tables combined with flexible back-end solutions.

Our Partners



CEO Anders Topp Daugaard, MD Claudia Marshall, RVM Systems UK, AS Manager Mette H. Pedersen

On 17th February 2023 we signed a Service Partner Agreement with RVM Systems UK to carry out services and maintenance on behalf of Anker Andersen in the Scottish market. Technicians from RVM Systems have now completed our Academy Training programs and are certified to carry out services and repairs on our HLZ® systems.

Our Scottish customer Biffa will receive several HLZ® machines during May and June 2023, and as their first assignment, RVM Systems' technicians will assist our own experienced technicians with these installations.

Technology

During 2022 we initiated a large overhaul of our HLZ® 2.0 software. Over time we have experienced an evolution of functionalities and features in the software, leading to increased complexity in use. We have invested resources in optimizing this, and during the past months we have field tested the implemented updates and are in the process of implementing the release version 2.1.1. at our customers based on individual agreements.

To further strengthen our software capabilities, we are increasing our competencies and resources within this area, setting up a new team for future developments. We are confident that this will lead to innovative quality solutions for our customers going forward, and we are committed to delivering on this promise.

Strengthening of our After Sales Team

In order to deliver consistently great customer service and assist the growing number of customers all over the world, when it comes to spare parts deliveries, support and service/installation tasks, we have recently strengthened our After Sales team with two dedicated colleagues:

- ➤ Julie Rugholm responsible for customer support, spare part sales and day-to-day shipments.
- Annette Guldborg Ravn responsible for co-ordination of installations and service jobs.



Annette G. Ravn (to the right) and Julie Rugholm